

16.05.2024

Press Message

Pilz GmbH & Co. KG  
Felix-Wankel-Straße 2  
73760 Ostfildern  
Germany  
<https://www.pilz.com>

## **Pilz enjoys record turnover in 2023 - Safety and Security for the transformation of industry - “Pilz resolutely continued its success story in 2023!”**

Ostfildern, 16.05.2024 - **The Pilz Group ended the 2023 financial year with a record turnover of 432.9 million Euro. The automation company from Ostfildern enjoyed worldwide growth and is reinvesting its profits. In particular, growth opportunities exist for Pilz as Safety and Security are a key component for industrial transformation.**

“The 2023 financial year was very successful. Pilz resolutely continued its success story in 2023. We thank all our employees for their amazing commitment”, says Susanne Kunschert, Managing Partner of Pilz GmbH & Co. KG.

### **Growth primarily in Europe - India a future market**

The family business was able to increase its turnover by 7.3 per cent to 433 million Euro, marking the highest value in its 75-year history. Pilz achieved growth in key industrial countries: Germany, as well as Italy, Korea, Switzerland, Austria, UK and Turkey. India was where the expert in safe automation recorded the highest percentage growth. The share of exports dropped slightly by 1.1 percentage points to 75.4 per cent. In terms of the range of products and solutions, Pilz achieved similar growth in almost every area. The safe small controllers PNOZmulti, sensor technology and services were particularly strong performers.

The number of employees also rose: as of 31.12.2023, the company employed 2,476 employees (+3.2 per cent) in 42 subsidiaries worldwide. On that date, 1,016 staff were employed at the head office in Ostfildern.

### **Safety and Security in transformation**

“Digitisation and sustainability are the driving forces of an industry in flux. Just as digitisation cannot be implemented without Security, so Safety is important for sustainable business. An industry in transformation needs automation solutions that are Safe and Secure!”, explains Thomas Pilz, Managing Partner, Pilz GmbH & Co. KG.

“Safety and Security are two sides of the same coin. Without Security, the Safety of human, machine and environment can no longer be guaranteed in the age of digitisation. And for Pilz, Safety is our corporate philosophy”, he adds.

The automation company is continuously expanding its range of products and services. In the field of Industrial Security, this year Pilz is introducing its ISCS services package - Industrial Security Consulting Service. With this Pilz is providing particular support to customers, helping them meet the specifications of the recently published Machinery Regulation, as well as the upcoming EU Directive NIS 2: “It is about protecting data and processes from unauthorised access and manipulation. Industrial Security is a mission-critical factor”, explains Thomas Pilz.

### **Looking confidently to the future**

“Pilz can feel a drop in incoming orders. That’s why in 2024 we will be cost-conscious. Our innovative products and services will take us into next year”, explains Susanne Kunschert.



**Caption:** Pilz develops controllers for the safe automation of plant and machinery. In the test laboratory in Ostfildern, Pilz engineers subject PLC controllers to an endurance test. (Photo: © Pilz GmbH & Co. KG)

You can find texts and images for downloading at:

<https://www.pilz.com/en-INT/company/press/messages/articles/241200>

### **Pilz - The Spirit of Safety**

Pilz is a global supplier of products, systems and services for automation technology. As a pioneer of safe automation, Pilz creates safety for human, machine and environment. Founded in 1948, today the family business with its head office in Ostfildern is represented worldwide with 2500 employees in 42 subsidiaries and branches. The technology leader offers complete automation solutions for Safety and Industrial Security on the machine. These include sensor, control and drive technology - as well as systems for industrial communication, diagnostics and visualisation. An international range of services with consulting, engineering and training completes the portfolio. Pilz solutions are used in many industries beyond mechanical engineering, such as intralogistics, packaging, railway technology, or the robotics sector for example.

### **Pilz in social networks**

In our social media channels we give you background information concerning the company and the people at Pilz, and we report on current developments in Automation Technology.



<https://www.facebook.com/pilzINT>



[https://twitter.com/Pilz\\_INT](https://twitter.com/Pilz_INT)



<https://www.youtube.com/user/PilzINT>



<https://www.xing.com/companies/pilzgmbh%26co.kg>



<https://www.linkedin.com/company/pilz>

**Contact for journalists**

Martin Kurth  
Corporate and Technical Press  
+49 711 3409 - 0  
[publicrelations@pilz.com](mailto:publicrelations@pilz.com)

Sabine Karrer  
Technical Press  
+49 711 3409 - 7009  
[s.skaletz-karrer@pilz.de](mailto:s.skaletz-karrer@pilz.de)